

## Message Text

UNCLASSIFIED

PAGE 01 STATE 045847  
ORIGIN COME-00

INFO OCT-01 NEA-10 ISO-00 EB-08 XMB-04 TRSE-00 L-03 /026 R

DRAFTED BY COM/BIC/CAGNE/MFSMITH

APPROVED BY EB/OCA/CD:WERAU

COM/BIC/CAGNE/PBHALE

NEA/RA:DMORRISON (INFO)

-----021410 107909 /43

R 020308Z MAR 77

FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN

UNCLAS STATE 045847

E.O. 11652: N/A

TAGS: BDIS, IR

SUBJECT: COMPLAINT BY U.S. SUPPLIER OF UTILITY POLES TO  
STATE RAILWAY

1. CLIFFORD C. TAYLOR, JR., MANAGER INTERNATIONAL OPERATIONS OF FOREST PRODUCT DIV., KOPPERS CO., INC., PITTSBURGH, PA, REQUESTING EMBASSY LOOK INTO FOLLOWING MATTER ARISING FROM SALE OF 5,000 TREATED UTILITY POLES DELIVERED EARLY 1976 TO IRANIAN STATE RAILWAY UNDER ISR CONTRACT NO. 2324/53, SIGNED SEPTEMBER 17, 1975.

2. CONTRACT CALLED FOR BANK LETTER OF GUARANTEE AMOUNTING TO 10 PERCENT OF TOTAL VALUE OF CONTRACT ISSUED AUTHORIZED IRANIAN BANK, WITHOUT ANY CONDITIONS OR RESERVATIONS, TO BE VALID SIX MONTHS. CONTRACT FURTHER PROVIDED GUARANTEE WOULD BE REFUNDED AND RELEASED TO SELLER AFTER FULFILLMENT BY HIM OF ALL CONTRACTUAL OBLIGATIONS AND AFTER ARRIVAL OF GOODS IN TEHRAN.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 045847

3. BANK GUARANTEE (BANK OF AMERICA CREDIT 31898; FOREIGN TRADE BANK OF IRAN L/C 1991) IN AMOUNT OF 34,500 DOLS HAS BEEN EXTENDED REPEATEDLY AT LAST MOMENT UNDER INSTRUCTIONS FROM IRANIAN BANK. LATEST EXTENSION OCCURRED LATE JANUARY, EXTENDING CREDIT TO MARCH 31, 1977.

4. ALL AMOUNTS OWED KOPPERS UNDER CONTRACT HAVE BEEN

PAID, INCLUDING RECENT RELEASE OF 54,000 DOLS FOR PAYMENT  
OF OCEAN FREIGHT ESCALATION.

5. KOPPERS' LOCAL AGENT (YOUNESS SHAFAGH, TEQUIP CO., LTD., ARYAMEHR AVE. AT KATH NO. 67, TEHRAN) IN ATTEMPTING TO FOLLOW MATTER UP WITH AUTHORITIES REPORTS THAT ISR ENGINEERS HAVE EXPRESSED QUESTIONS ABOUT DIMENSIONS AND PRESERVATIONS OF POLES. TAYLOR FINDS THIS PUZZLING SINCE KOPPERS HAS NEVER RECEIVED ANY COMPLAINTS DIRECTLY FROM ISR. HE BELIEVES IT UNLIKELY ISR WOULD HAVE RELEASED THE 54,000 DOLS HAD THERE BEEN ANY DISSATISFACTION. HOPES DELAY IN RELEASING L/C DUE MERELY TO MISUNDERSTANDING OR BUREAUCRATIC CONFUSION.

6. SUGGESTED EMBASSY TOUCH BASE WITH SHAFAGH (TEL. 89-99-86 OR 89-48-78) PRIOR TO CONTACTING ISR.  
VANCE

UNCLASSIFIED

NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 02-Mar-1977 12:00:00 am  
**Decapton Date:** 01-Jan-1960 12:00:00 am  
**Decapton Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE045847  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** BIC/CAGNE/MFSMITH  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770071-1106  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t197703100/aaaadkls.tel  
**Line Count:** 79  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 579d07ac-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN COME  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 14-Jan-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2937256  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** COMPLAINT BY U.S. SUPPLIER OF UTILITY POLES TO STATE RAILWAY  
**TAGS:** BDIS, IR  
**To:** TEHRAN  
**Type:** TE  
**vdkvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/579d07ac-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009